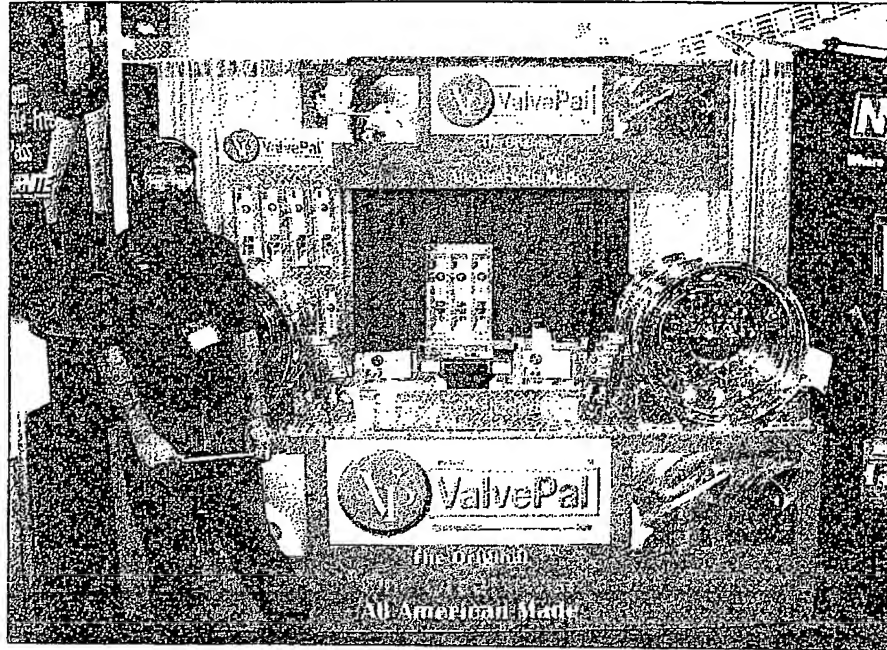


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ValvePal - One Great Twist!



Arlindo "AJ" Jardin, Professional Truck Driver and Inventor of the ValvePal.

by Steve Pollock, Publisher
Stoughton, MA... About mid-2000, Arlindo Jardin ("AJ") bought a set of wheel balancers for his truck. AJ quickly found out that accessing the valve cap on the inner tire was now nearly impossible. Angry and frustrated, AJ, a long haul trucker, had plenty of time to think about the situation while running back and forth across the country. His answer to the problem was the ValvePal.

Although ValvePal is simple in its design, it was a time consuming effort to develop; from configuring just the right length, to finding the

right rubber compound to grip the valve cap. A lot of time was spent, designing, testing, and perfecting the final ValvePal — a 15" long tool made of durable fiberglass, with a specially formulated rubber tip. ValvePal allows drivers to access their inner valve cap through the holes in the rim of the outer wheel.

ValvePal's special rubber tip grips the valve stem cap securely for removal and replacement. You will never drop your valve stem cap again and you can also get rid of your valve extenders, flow through

valve caps, and cats eyes. The real beauty of ValvePal is its simplicity, and priced at a little more than \$10, it is a tool every driver can afford to own. ValvePal works on nearly every type of valve stem cap.

AJ has been a professional driver for 32 years, 22 of those as an owner-operator. He has owned 7 trucks in that time and is currently leased to L.D.I. of Minneapolis, Minnesota. He runs mainly from Minnesota to the East Coast (he lives near Boston), but has trucked

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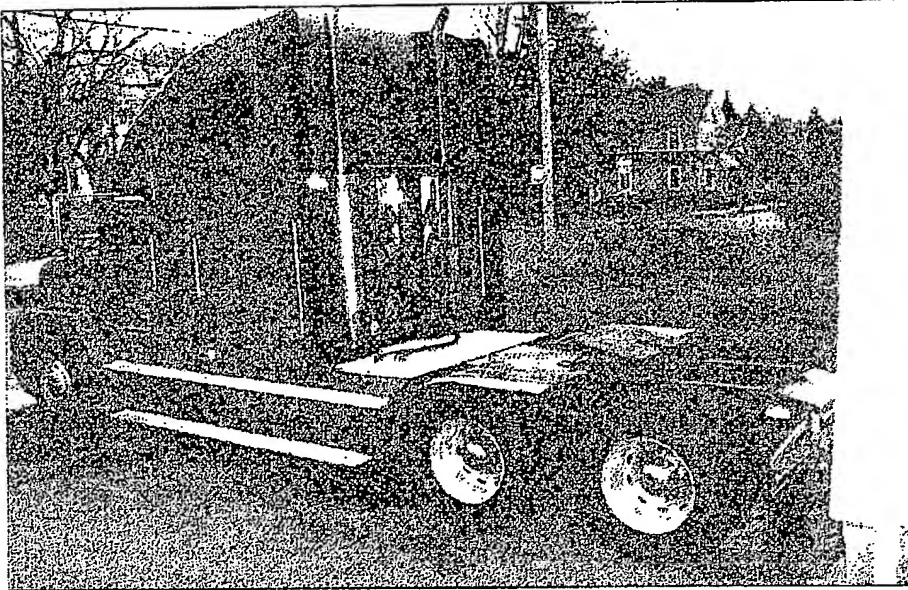
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Appn. Number:10/656,480 (Arlindo T. Jardin) Art Unit: 2855 Amnt. A contd. 13 of 13

ValvePal - One Great Twist!



Longhaulin' in his Freightliner gives AJ lots of time to think and when he's bored, he just turns on his tunes.

between his driving and ValvePal. AJ runs I-80 a lot and when stopping is glad to give drivers a personal demonstration of ValvePal on his Freightliner. If you ask AJ about his stereo system, he might even rock your world and show you one of the most awesome sound systems ever installed in a truck.

For information about, or to order the ValvePal, log onto www.valvepal.com or call 781-436-3292.

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just about all of the lower 48 states. He loves the long haul.

With all that time on the road how do you grow a business? Answer, business partner and significant other. Antoinette "Toni" Trotta. Toni has done the patent and trademark work as well as all of the design work for the ValvePal packaging, promotional materials and the truck show display graphics. Together AJ and Toni have built ValvePal's distribution network themselves. You can meet them at most of the major industry truck shows. They will be at the upcoming North American Truck Show in Boston at booth #33S.

ValvePal is 100% American made. A philosophy that both

partners are strongly committed to. The choice to make ValvePal red, white, and blue is a symbol of that commitment as well as the decision to decline having ValvePal manufactured and/or packaged overseas.

After a year on the market close to 9,000 ValvePal's have been sold. The distributor network has grown to over 100 locations that include truckstops, maintenance shops, chrome shops and truck washes. ValvePal retail distributors are welcome nationwide.

AJ is getting ready to launch another product, the ValvePal Core Remover. The ValvePal Core Remover is a valve core tool made from hardened stainless steel. The tip is designed to firmly grip the

valve core and hold it even during removal from a pressurized tire. The base is knurled to allow use by hand or with the ValvePal tool for service to the inner tandem wheel. The ValvePal Core Remover is built to last, unlike conventional core removal tools. The best part is when you remove the valve core from a pressurized tire: the core will be stuck in the end of the ValvePal Core Remover, instead of flying across the shop. This product should be available sometime in April.

While inventing, developing, and marketing new products is taking up a lot of his time AJ said he will continue driving because he just plain loves what he does. He hopes in the future to be able to balance his time a little better

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